

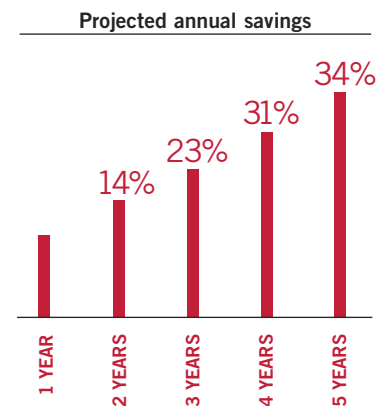


Multi-year discount

Lock in the price of your EMA for up to five years. The longer your commitment, the better the discount you'll receive. By setting the price now for future years, you'll also be protected from the inevitable inflation and age rate adjustments that can cost you an additional 5% annually.*

The charts below use a \$100 contract as an example to illustrate the projected savings you could earn over a five-year period.

Contract length	1 year	2 years	3 years	4 years	5 years
Discount	—	10%	15%	20%	20%
EMA rate if purchased with multiyear discount	\$100	\$90	\$85	\$80	\$80
Projected EMA rate if purchased annually*	\$100	\$105	\$110	\$115	\$121
Projected yearly savings		\$15	\$25	\$35	\$41
Projected savings		14%	23%	31%	34%



*Projected EMA rate includes estimated 3.5% age rate adjustment and 1.5% inflation increase, totaling 5% increase annually.

Multi-machine discount

Earn extra discounts for each additional piece of equipment you place under a Full Circle Service™ EMA. This plan lets you cover multiple pieces of finishing equipment (e.g., punches, finishers, laminators, drills, trimmers and folders), even if they weren't manufactured by GBC. Use this discount with any of our 3-point, 4-point or 7-point EMAs.

